

Minutes
Cutty's Des Moines Camping Club
Annual Meeting
July 13, 2014

Meeting called to order 2:00pm Present were Ron Haynes, Scott Blum, Travis Mollendor, Jim Murtha.

Club president Ron Haynes called the 2014 election closed.

Minutes of the 2013 Annual Meeting were approved, motion to approve made by Scott Blum, seconded by Jim Murtha, all in favor.

Jim Murtha gave the Treasurers report as follows:

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|-------------------|-----------|
| Operating Account | \$ 82,133 |
| Money Market | \$164,210 |
| MLP #2 MM | \$216,878 |
| Community Choice | \$ 71,958 |
| West Bank MM | \$251,087 |

All current bills paid up to date.

Motion to accept Treasurer's report by Travis Mollendor, seconded by Scott Blum, all in favor.

Ron Haynes gave the state of the campground report.

1. Member Loan program #2 is on schedule to be paid off in 2015. The payback plan will be different from MLP#1 because the Club accepted money throughout the year of 2010 so a five year payment of the complete principle and 7% interest will be paid in the month the original check from the member was cashed.
2. The watershed problem with the road is being address by a committee of Board members. They have been working with the City of Grimes. The Board felt the need to hire an attorney and engineer to work with us on our business with the City. Updates will be given as we move forward.
3. Campground improvements continue to be made from profit. The profit from last year of \$72,000 has been spent. This year most of the improvements that have been made were in areas not easily seen by the

members such as new heater for indoor pool, air handler controls for the clubhouse, new computers and software to replace and upgrade the gatehouse and office operations. The five year road improvement plan is continuing with two new asphalt roads put in this spring. The next road scheduled to be improved is the road in front of the chalets going up the hill to the B & D sections. The wading pool was repaired and repainted. The outdoor pool on the south side had to be repaired to pass inspection and was recently completed.

4. Security has been improving and two new security employees have been doing well and are still in training. We did have an incident that our security could not handle with a member not willing to comply to our rules. The police were called in and after repeated attempts finally removed the member. We do have a procedure to remove a member under the guidelines given to us from our attorney. These guidelines were followed and the member was suspended from the park for 21 days. The management has suspended a number of members over the last two years and feel this has helped all members to follow the rules.
5. Rumors still abound but with better attendance at Club Hall meetings the members are being kept abreast of campground developments.
 - a. One rumor that the campground is close to bankruptcy has no basis and members can go to the member only section of the website to see the balance sheet and final P&L of the year. These documents are prepared by an outside accounting firm after a weeklong audit of all Cuttys accounts. This last year, as well as the previous five years, the accountants have found no deficiencies.
 - b. The rumor that the Board had to borrow money to pay off member loan #1 again is based on no facts. The members can see the Balance statement on the web site and see that there was no loan for \$500,000 taken out by the club.
 - c. The rumor that the Board of directors and management have been taking money out of the club again has no basis in fact. The Board was individually asked about their compensation to be on the Board. All stated no money has been paid to them for this function. All Board members reported that they, like all other members of the campground, pay \$550.00 for dues with no assistance from the club

and also all Board members that have seasonal sites have paid those rates personally just like all members.

- d. The question of where the transfer fee goes was covered again. The \$300.00 is divided up as follows: \$50.00 is put into the general funds to cover administration cost to support the program. \$100.00 is set aside to pay for all advertising costs such as TV, radio, direct mail, brochures, internet advertising, and magazines. \$100.00 is paid to the marketing agent if a transfer is made. No money is paid to marketing agents doing tours without a transfer. The final \$50.00 is paid to Ron Haynes as the marketing manager for hiring and training marketing agents. He is also in charge of setting up tours for each marketing agent. He also must put together the advertising plan, meet with the advertising people and place all ads. He also pays the individual cost of the marketing agents.
 - e. The acting park manager, Ron Haynes, is working 15- 20 hours a week managing all departments. He must meet with accountants, attorneys, insurance agents and other vendors to the club. He is holding staff meetings for all departments, meeting and talking to members to follow up on all Club activities. An example of the work load was the 50-60 hour week he had to put in to set up the new computers and software. This project alone has accounted for hundreds of hours of work for no pay at all. The Board of directors admitted that no money has ever been allocated to him for this or any other management duties.
6. The election results were read as follows:
- | | |
|---------------------|-----|
| a. Travis Mollendor | 328 |
| b. Carrie Bennett | 140 |
| c. Kim Rawlings | 86 |
| d. Dennis Kline | 13 |
| e. John Beaver | 4 |
7. A motion to adjourn was made by Jim Murtha and seconded by Scott Blum, all in favor.