

BOARD MINUTES - CUTTY'S DES MOINES CAMPING CLUB

Annual Board Meeting – July 11, 2021

Meeting was called to order at 2:00 p.m.

Present were Ron Haynes, Kim Rawlings, Krista Downing, Stan Nevins, Travis Mollendor, and Brad Kerr.
Club President, Ron Haynes called the Board Meeting to order.

Treasurer's Report - Krista

Treasurers report 7/11/2021:

Vision Bank-Operating Account (Checking)	\$ 378,251.00
Vision-Capital Expenditures MM	\$ 196,332.00
Community Choice (SAVINGS)	\$ 176,374.00
West Bank – Cash Reserves	\$ 665,919.00

TOTAL	\$ 1,416,877.00
Payables	\$.00

Board Motion: A motion to approve the Treasurer's Report by Kim, the motion was seconded by Travis. All members voted in favor.

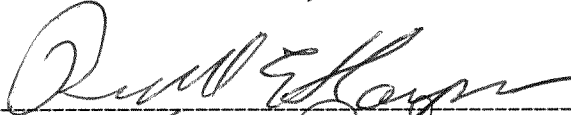
President Update to Membership - Ron
See below.

Annual Board of Directors Election Results – Sheryl Smith [Election Committee Chairperson]

Steve Hamilton – 243
Ron Haynes – 194
Kim Rawlings – 180
Stan Nevins – 91
Trish Frazier – 76
Tim May – 20
Pam – 3
Travis - 1

There was a MOTION TO ADJOURN REGULAR BOARD MEETING by Travis, seconded by Stan.
Stan, Krista, Ron, Kim and Travis voted in favor. Motion passed.

Ron Haynes, President



Date: 8-18-21

Kim Rawlings, Secretary



Date: 8/18/2021

2021 State of the Campground Address July 11, 2021 (Ron Haynes – presented)

Welcome members a lot has happened since we last met. Covid has released its hold over everything we do and many things are getting back to normal or at least the new normal.

As you just heard the Treasurers report we have 1.4 million dollars in the bank. If you haven't been to a Clubhall meeting lately, they have been awesome with great information between the Board and the Members. We did have a PPP loan that was forgiven, and we paid off the loan for the maintenance vehicles. So we are debt free. I have had a number of members asking why we are not getting more things fixed up or replaced. I want to assure you that everyone on this Board are ready to do just that. We do have the road project that will cost 800,000 -1 million dollars. We as a Board have talked and we do not plan on spending all of our cash on that project, we will need to borrow some of the cost. Then we can start working on the projects you want as well as this Board. New bathhouses that will also be storm shelters. New multipurpose building to replace the Store Café, bathrooms, the Lodge and laundry facilities, We want to get back to paving over the gravel roads that are expensive to maintain. We want to upgrade the electrical service in the D section. We will be replacing the toddler pool with a splash pad and many other things on the five-year and ten-year plan. The problem is just like at my house I may want to add that new deck on the back of the house but until the leaky roof is fixed it will have to wait.

I do have some good news on the road project. We got a final approval from the Army Corps of Engineers in writing just this week. I have contacted our engineer to see where we stand with the DNR. They have 60 days to respond to our last permit request which was made in June. I have talked to the City of Grimes and they seem to be finished with our project but we have not received anything in writing yet.

You members are using the park at a record pace and I want to thank you for your patience as staffing has been a problem as it has all over the state. I have heard some members have seen a few negative comments on Facebook and Google. How does this affect marketing? Not at all! We had a record year last year and will again this year. That is expected with the number of current and former members that we have but our overall Google ranking is 4.3 stars which is excellent. Nobody is going to get a 5.0 ranking. I bet if you were giving out money on your website people would complain that you don't give enough or fast enough or even the right color. What I like best is the response we get from our Members. If a negative review goes online our members immediately respond with their experiences and overwhelm the negative. As part of marketing, I hear from prospective members that join because of this. These few negative comments do not deter the majority of prospects. We are not the best choice for some people and don't try to be. Some people want a more back to nature experience and that's not us. We are a family camping resort with amenities and activities these are why people join our campground. We are also a community of campers that help each other and are courteous to each other. The Board, Management, staff all try our best to make everyone's experience at Cutty's as enjoyable as possible.

(Read some of our latest reviews)

Yes, there are a lot of improvements the members want to see and the Board wants to do but sometimes we forget what a great place Cutty's is. New prospects see Cutty's as it is and it is Great!

Ron Haynes
President

BOARD MINUTES - CUTTY'S DES MOINES CAMPING CLUB

Election of Officers Board Meeting – July 11, 2021

Meeting was called to order at 2:21 p.m.

Present were Ron Haynes, Kim Rawlings, Krista Downing, Steve Hamilton, Travis Mollendor.
Club President, Ron Haynes called the Board Meeting to order.

Board Nominations:

PRESIDENT:

Kim Rawlings nominated Krista Downing for President. Krista accepted bid.

Kim & Krista voted yes. Steve, Travis & Ron voted no.

Travis Mollendor nominated Ron Haynes for President. Ron accepted bid.

Travis, Steve & Ron voted yes.

Ron elected President.

VICE PRESIDENT:

Steve Hamilton nominated himself for Vice President. Discussion.

Travis Mollendor nominated Krista Downing for Vice President. Krista accepted bid.

Ron, Kim, Travis, Steve and Krista voted yes for Krista.

Krista elected Vice President.

TREASURER:

Krista Downing nominated Kim Rawlings for Treasurer. Kim accepted bid.

Steve, Travis, Krista, Ron and Kim voted yes.

Ron Haynes nominated Travis Mollendor for Treasurer. Travis declined bid.

Kim elected Treasurer.

SECRETARY:

Krista Downing nominated Travis Mollendor for Secretary. Travis accepted bid.

Steve, Travis, Krista, Ron and Kim voted yes.

Travis elected Secretary.

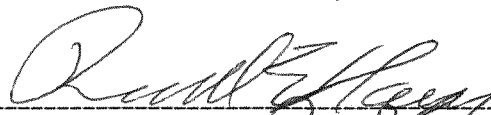
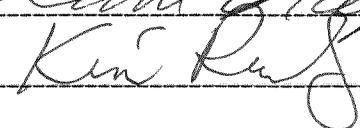
MEMBER AT LARGE:

Steve Hamilton accepted bid.

Steve, Travis, Krista, Ron and Kim voted yes.

Steve elected Member At Large.

There was a MOTION TO ADJOURN ELECTION OF OFFICERS BOARD MEETING by Travis, seconded by Steve.
Steve, Krista, Ron, Kim and Travis voted in favor. Motion passed.

Ron Haynes, President  Date: 8-18-21
Kim Rawlings, Secretary  Date: 8/18/2021